

MOSS LANDING HARBOR DISTRICT		A	B	C	D	E	F	G	H	
BUDGET FYE 6/30/2019										
		FYE 6/30/13	FYE 6/30/14	FYE 6/30/15	FYE 6/30/16	FYE 6/30/17	Projected FYE 6/30/18	Budget FYE 6/30/18	Budget FYE 6/30/19	CPI = 3.22%
	<b>Revenues</b>	20.18%	20.76%	17.87%	19.05%	20.24%	19.52%	19.00%	19.00%	
	<b>Marina Revenues</b>	<b>6.60/ft</b>	<b>6.80/ft</b>	<b>6.95/ft</b>	<b>7.15/ft</b>	<b>7.35/ft</b>	<b>7.55/ft</b>	<b>7.55/ft</b>	<b>7.90/ft</b>	
1	Assigned Berthing	1,391,429	1,427,124	1,528,415	1,532,803	1,552,554	1,609,161	1,619,629	1,694,711	
2	Temporary Berthing	157,851	177,190	227,629	228,103	288,794	274,000	242,000	245,122	
3	Transient Berthing	60,500	64,865	65,608	46,460	37,639	33,000	45,000	37,000	
4	Qtrly/Annual Discount	(10,830)	(6,961)	(5,290)	(6,626)	(4,818)	(4,000)	(4,500)	(4,500)	
5	Commercial Discount	(15,543)	(14,596)	(14,855)	(14,439)	(13,125)	(11,500)	(15,000)	(12,000)	
6	Liveaboard Fees	92,790	93,265	104,242	109,950	118,673	117,300	114,000	117,000	
7	Intra-Harbor Towing	1,500	1,800	3,000	900	450	300	750	600	
8	Pump outs	400	950	200	1,000	1,000	400	800	800	
9	Non-Op Surcharge	-	-	-	-	-	-	-	-	
10	Assigned Slip/LA App. Fee	8,999	10,895	10,115	8,527	9,587	9,450	7,000	9,000	
11	Recovered Lien Costs	1,308	1,358	2,332	700	10,868	850	1,000	1,000	
12	Late Fees	25,670	26,681	27,597	28,395	31,778	38,800	30,000	30,000	
13	<b>Total Marina Revenues</b>	<b>1,714,074</b>	<b>1,782,571</b>	<b>1,948,993</b>	<b>1,935,773</b>	<b>2,033,400</b>	<b>2,067,761</b>	<b>2,040,679</b>	<b>2,118,733</b>	
14	<b>Trust Lands Lease Revenue</b>									
15	MBARI - Dock	22,850	23,930	23,725	25,297	25,667	26,888	26,890	27,748	
16	MBARI-MARS Cable	1,156	1,182	1,208	1,247	1,285	1,324	1,285	1,326	
17	Dynegy Outfall	56,418	59,830	60,390	61,795	63,595	65,183	65,183	67,269	
18	<b>Total Trust Lands Lease Revenue</b>	<b>80,424</b>	<b>84,942</b>	<b>85,323</b>	<b>88,339</b>	<b>90,547</b>	<b>93,395</b>	<b>93,357</b>	<b>96,343</b>	
19	<b>Leases</b>									
20	Cannery Suites - (3)	76,656	78,512	80,361	82,549	85,080	86,770	86,770	89,619	
21	- (4)	74,109	75,790	77,717	79,834	81,268	83,917	83,917	86,668	
22	- (1&10)	15,459	15,914	16,427	16,832	17,268	17,651	17,651	18,229	
23	- (2)	27,599	28,340	28,993	29,724	30,616	31,374	31,374	32,405	
24	- (5A)	-	-	2,394	9,722	9,972	10,192	10,192	10,536	
25	- (5B)	-	-	7,840	13,645	13,788	15,274	15,274	15,358	
26	- (6A, B &D)	37,375	41,276	23,834	24,545	25,112	25,679	25,679	26,514	
27	- (7)	7,478	7,658	7,857	662	-	-	-	-	
28	- (9)	7,478	7,658	7,857	662	-	-	-	-	
29	- (8)								9,000	
31	- K-Pier	15,220	15,628	16,063	16,498	5,558	-	-	-	
32	Cannery NNN	64,851	39,611	65,728	13,340	36,140	30,000	30,000	30,000	
33	Sea Harvest (Pacific House)	34,496	36,156	39,078	33,996	35,057	38,000	38,000	38,000	
34	Pot Stop	38,352	35,449	44,500	37,862	47,081	-	40,000	-	
35	MB Kayak	26,350	30,251	45,736	39,195	58,478	40,000	35,000	40,000	
36	Martin/Mason	21,300	22,571	23,045	21,932	22,898	25,335	23,587	25,335	
37	S.H. Spare Office	4,396	4,917	5,044	5,146	1,772	-	-	-	
38	RV Lot	28,358	29,055	29,794	30,605	31,466	32,171	32,171	33,228	
39	<b>Total Lease Revenue</b>	<b>479,477</b>	<b>468,786</b>	<b>522,268</b>	<b>456,749</b>	<b>501,554</b>	<b>436,363</b>	<b>469,615</b>	<b>454,891</b>	
40	<b>Revenues - Other</b>									
41	Amenities Fee - Slip holders	245,878	254,070	263,230	286,334	281,892	290,000	285,150	275,600	
42	Charter Fees	-	-	-	-	-	-	-	25,000	

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43	Dry Storage (2)-Gear & Trailer	42,225	47,831	50,809	58,454	57,318	60,796	60,790	64,000
44	North Harbor Use Fee	77,094	66,291	69,040	68,762	72,334	75,000	68,000	75,000
45	NH Boat Wash	2,739	2,919	2,855	2,945	1,718	2,500	2,000	2,500
46	SH Parking	46,348	44,872	67,945	109,592	106,321	125,000	120,000	120,000
47	Camping/RV	3,929	4,786	6,509	4,059	4,902	4,000	4,000	4,000
48	Equipment Rental	1,398	7	803	1,725	-	-	750	250
49	Facilities Use Permits	2,575	4,971	6,057	10,827	7,800	8,000	11,000	10,000
50	Vending (Soda/Laundry)	8,507	7,723	9,107	8,901	10,712	10,000	8,000	10,000
51	Merchandise - Clothing, etc.	522	592	673	1,009	1,952	550	1,000	500
52	Copies, Key Sales, Bid Packages, etc.	113	448	5,592	7,195	6,094	8,600	8,000	8,000
53	Grant - DBW Derelict Disposal	30,000	26,857	30,000	-	13,700	-	10,000	10,000
54	Misc. Charge/Pet fee	2,259	5,624	11,024	2,884	1,450	6,000	3,000	3,000
55	Surplus Sale & Misc., Insurance reimb.	-	-	33,624	-	135,242	-	100	100
56	<b>Total Other Revenue</b>	<b>463,587</b>	<b>466,991</b>	<b>557,268</b>	<b>562,687</b>	<b>701,435</b>	<b>590,446</b>	<b>581,790</b>	<b>607,950</b>
57	<b>TOTAL REVENUES</b>	<b>2,737,562</b>	<b>2,803,290</b>	<b>3,113,852</b>	<b>3,043,548</b>	<b>3,326,936</b>	<b>3,187,964</b>	<b>3,185,441</b>	<b>3,277,918</b>
58	<b>Expenses</b>								
59	Media/Publications/Advertising	14,911	12,155	3,797	2,663	6,408	5,000	5,000	5,500
60	General & Administrative	40,350	92,139	66,936	68,426	54,652	59,000	60,000	60,000
61	Accountant	38,178	37,922	34,459	34,796	38,306	38,000	40,000	40,000
62	Auditor	14,950	13,500	14,000	14,500	14,500	15,000	14,500	18,000
63	Attorney	41,923	43,490	66,010	115,328	313,228	105,000	75,000	100,000
64	Personnel	694,000	712,287	705,874	687,422	692,184	675,000	738,200	814,463
65	Insurance & Bonding	109,211	115,019	114,425	115,426	124,653	124,000	120,000	125,000
66	PG&E	193,295	162,654	218,251	223,714	230,000	210,000	195,000	210,000
67	Sewer	31,849	48,227	38,059	35,783	38,200	35,000	40,000	40,000
68	Water	26,633	30,971	28,722	32,238	26,802	30,000	32,000	32,000
69	Trash	46,072	49,072	50,241	48,044	52,392	52,000	53,000	53,000
70	Maintenance & Repairs	57,390	91,668	39,038	46,843	35,094	70,000	90,000	90,000
71	Operating Supplies	27,015	22,371	23,121	28,328	28,666	25,000	30,000	30,000
72	Outside Service Contracts	38,980	63,650	63,368	66,427	93,170	55,000	70,000	70,000
73	Bad Debt /bank charges	25,000	16,928	24,355	29,902	25,429	25,000	25,000	25,000
74	Commissioner Expenses	17,333	13,620	14,967	13,984	13,043	16,000	15,000	15,000
75	Comm Election			161,865				-	200,000
76	Derelict Disposal	90,318	113,078	9,790	17,020	278	200	30,000	40,000
77	LAFCO	4,781	4,677	5,303	5,637	5,589	6,411	6,411	6,411
78	CSDA	4,576	4,919	5,288	5,659	6,026	6,050	6,050	6,358
79	County EIR	-	-	-	-	-	-	-	-
80	Dredging	1,176,600	11,534	31,001	82,602	22,750	75,000	1,000,000	1,000,000
81	Depreciation	766,841	949,095	945,417	920,234	924,813	945,000	945,000	945,000
82	<b>Total Expenses</b>	<b>3,460,206</b>	<b>2,608,976</b>	<b>2,664,287</b>	<b>2,594,976</b>	<b>2,746,183</b>	<b>2,571,661</b>	<b>3,590,161</b>	<b>3,925,732</b>
83	<b>Net Operating Income (Loss)</b>	<b>(722,644)</b>	<b>194,314</b>	<b>449,565</b>	<b>448,572</b>	<b>580,753</b>	<b>616,303</b>	<b>(404,720)</b>	<b>(647,814)</b>

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	FYE 6/30/13	FYE 6/30/14	FYE 6/30/15	FYE 6/30/16	FYE 6/30/17	Projected FYE 6/30/18	Budget FYE 6/30/18	Budget FYE 6/30/19	CPI = 3.22%
84									
85	<b>Interest, Tax and Other Income</b>								
86	Interest - Pinnacle Bank CD's	4,319	3,750	350	-	-	-	-	-
87	Interest - First Capital Bank	5,700	3,085	3,074	3,089	3,086	3,100	1,500	1,500
88	Interest Umpqua	-	-	1,625	1,515	1,513	1,513	750	1,500
89	Interest Union Bank - Trust Account	-	-	-	-	-	-	-	50
90	Interest Union Bank	2,190	6,571	1,938	2,678	379	618	200	200
91	Desal Reimbursement	-	-	53,781	131,354	200,000	200,000	200,000	200,000
92	Property Taxes	233,340	255,693	258,407	269,055	279,193	275,000	200,000	200,000
93	<b>Total Other Income</b>	<b>245,549</b>	<b>269,099</b>	<b>319,175</b>	<b>407,691</b>	<b>484,171</b>	<b>480,231</b>	<b>402,450</b>	<b>403,250</b>
94									
95	<b>Interest and Other Expenses</b>								
96	Interest - UMPQUA (Includes refi. Fees)	-	-	197,713	126,402	116,185	110,072	110,072	99,407
97	Interest - CIEDB	132,500	131,870	45,287	-	-	-	-	-
98	Interest - DBAW	38,501	38,888	6,365	-	-	-	-	-
99	Interest - Union	25,797	23,723	2,910	-	-	-	-	-
100	Interest - Trust Funds	-	-	-	-	-	-	2,500	-
101	Interest - Municipal Finance	16,929	16,032	674	-	-	-	-	-
102	CEQA-Desal Expenses reimbursable	-	-	20,705	-	200,000	200,000	200,000	200,000
103	Interest - Premium Finance	800	800	800	800	800	800	800	800
104	<b>Total Other Expenses</b>	<b>214,527</b>	<b>211,313</b>	<b>274,454</b>	<b>127,202</b>	<b>316,985</b>	<b>310,872</b>	<b>313,372</b>	<b>300,207</b>
105									
106	<b>NET INCOME (LOSS)</b>	<b>(691,622)</b>	<b>252,100</b>	<b>494,286</b>	<b>729,061</b>	<b>747,939</b>	<b>785,662</b>	<b>(315,642)</b>	<b>(544,771)</b>
107									
108	<b>Capital Projects</b>								
109	Electric Panel Cabinets (3 of 6)	-	-	-	-	-	-	100,000	100,000
110	Security Camera			6,938	-	-	-	5,000	5,000
111	Keyless Entry	3,002		-	-	-	-	-	-
112	Piling replacement project	571,604		-	-	-	-	-	-
113	Sea Lion Deterrent			25,970	-			25,000	25,000
114	Dock maintenance	76,575		10,854	9,545		38,000	40,000	100,000
115	Concrete docks replacement	-		-	253,943			200,000	200,000
116	Computers (incl software)	-		-	-			25,000	25,000
117	New NH Building	73,860		62,130	46,913	399,033	210,000	3,500,000	3,000,000
118	NH Visitor Dock	-		-	-			400,000	400,000
119	NH Wharf entrance repair	-		-	9,070	12,186		-	-
120	Sewer Lift Station			-	-			50,000	50,000
121	Tsunami Erosion Repair			31,872	66,332	876,814	140,000	-	-
122	NH 30 Rm. Hotel							-	165,000
123	Fisherman's Dorm/Café							-	165,000
124	Cannery - Roof			-	-	-	-	-	-
125	Cannery HVAC			5,995	10,982	-	-	-	36,000
126	District Vehicle							-	8,000

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		FYE 6/30/13	FYE 6/30/14	FYE 6/30/15	FYE 6/30/16	FYE 6/30/17	Projected FYE 6/30/18	Budget FYE 6/30/18	Budget FYE 6/30/19	CPI = 3.22%
127	<b>Total Capital Requirements</b>	<b>725,041</b>	<b>-</b>	<b>143,759</b>	<b>396,785</b>	<b>1,288,033</b>	<b>388,000</b>	<b>4,345,000</b>	<b>4,279,000</b>	
128										
129	<b>Capital Project Funding</b>									
130	From: FEMA	1,260,481				573,712		750,000	750,000	
131	General Funds	966,638	-	143,759	396,785	1,288,033	388,000	3,595,000	3,529,000	
132	<b>Total Capital Contributions</b>	<b>2,227,119</b>	<b>-</b>	<b>143,759</b>	<b>396,785</b>	<b>1,861,745</b>	<b>388,000</b>	<b>4,345,000</b>	<b>4,279,000</b>	
133	<b>Capital Projects Budget</b>							-	-	
134										
135	<b>Loan Payments</b>									
136	Loan - UMPQUA								(379,197)	
137	Total Loan Payments								(379,197)	
138										
139	<b>Cash Flow Reconciliation</b>									
140	Add: Net Income (Loss)								(544,771)	
141	Add: Depreciation								945,000	
142	Plus: Loan Payments								(379,197)	
143	Net Increase (decrease) in Cash								21,032	
144										
145	<b>Reserved Funds Allocation</b>									
146	Capital Projects to be Funded								3,529,000	
147	Plus Net increase (decrease) in Cash								21,032	
148										
149	From General Funds								<b>3,550,032</b>	